Exhibit 8: Viacom Inc.'s Radio Station	Count ir		Comparison	with BIA Dat	ta - Note 3
		Number of			
		Commercial			
		Stations in	Stations in		, , ,
		Market	Market		,
		(Denonominator)	BIA	Difference	Difference
		under Current	"Media	BIA	BIA
) j	Contour-Based	Access	Relative to	Relative to
Market		Rule	Pro"	Contours -	Contours -
Rank	Market	See Note 1	See Note 2	Number	Percent
New York, NY - See Note 2 (1)	1	143	147	4	2.7%
Los Angeles, CA (1)	2	148	89	-59	-66.3%
San Francisco, CA - See Note 2 (1)	4	166	105	-61	-58.1%
Dallas, TX (2)	,5	78	77	-1	-1.3%
Philadelphia, PA (1)	6	82	66	-16	-24.2%
Houston-Galveston, TX (1)	7	56	68	12	17.6%
Washington, D.C. (2)	8	72	53	-19	-35.8%
Atlanta, GA (1)	11	63	83	20	24.1%
Phoenix, AZ (1)	15	46	52	6	11.5%
Baltimore, MY (1)	19	68	36	-32	-88.9%
Tampa-St Petersburg-Clearwater, FL (1)	21	72	48	-24	-50.0%
Denver-Boulder, CO (2)	22	121	50	-71	-142.0%
Portland, OR (1)	24	. 55	55	0	0.0%
Cincinnati, OH (1)	26	37	45	8	17.8%
Sacramento, CA (1)	27	183	49	-134	-273.5%
Riverside-San Bernadino, CA (1)	28	77	40	-37	-92.5%
San Jose, CA (1)	30	165	22	-143	-650.0%
Charlotte-Gastonia-Rock Hill, NC-SC (1)	37	79	48	-31	-64.6%
Orlando, FL (1)	38	58	39	-19	-48.7%
Las Vegas, NV (2)	39	43	38	-5	-13.2%
Austin, TX (2)	40	82	40	-42	-105.0%
West Palm Beach-Boca Raton, FL (1)	47	70	31	-39	-105.0%
Memphis, TN (1)	48	46	52	6	11.5%
Hartford-New Britain-Middletown, CT (1)	49	61	, ,		
<u> </u>	54	26	37 51	-24 25	-64.9%
Rochester, NY (1)	ł	r			49.0%
Richmond, VA (2)	56	41	37	-4	-10.8%
Tucson, AZ (1)	_62	32	33	1	3.0%
Albany, NY (2)	64	64	55	-9	-16.4%
Tulsa, OK (2)	65	47	37	-10	-27.0%
Syracuse, NY (2)	80	65	41	-24	-58.5%
Ft Pierce, FL (1)	111	70	18	-52	-288.9%
Waco, TX (1)	194	36	14	-22	-157.1%
Abilene, TX (2)	232	<u>24</u>	<u>23</u>	<u>-1</u>	<u>-4.3%</u>
Totals		2,476	1,679	(797)	-47.5%
Source: Viacom, Inc. (1); Wiley, Rein & Fielding			ì		
Note 1: The number of commercial stations non-commercial stations.	n market	(denominator) under	current contou	r-based rule e	excludes ₋
Note 2: In New York and San Francisco, w	e use the	"parent" market and	the embedded	markets.	:
Note 3: Remember that we are comparing	nnies to	rangoe: Wo oro com	noring the con	amaraial atatic	no rolovent
Note 3: Remember that we are comparing a					is relevant
in a marketplace under the current contour-t		with our proposal that	IL COUNTS COMM	ercial AND	· · · · · · · · · · · · · · · · · · ·
non-commercial stations in a given marketol	ice.				

As the Exhibit 8 illustrates, in the 33 markets that we analyzed, from market size 1 to 232 in our sample, the data suggests that on average, under our market based test, there are 47.5% fewer radio stations represented in these markets than are recognized under the market-based test we are proposing. The median decline is 35.8%.

The Commission, the courts, Congress and the industry may find this to be inconsistent. Should we dramatically lower the station count in a market without making any adjustment to the tiers themselves?

Again, the statute provided tiers in the radio business based on station counts that rely on 1992's FCC decision to use contours to determine market station counts. If we move to a generally far-more restrictive test (24 of 33 markets showed declines station counts in the market-based proposal relative to the contour approach), should we reflect the change in the ownership tiers?

We believe there is a basis to do so, although we support modest tweaks. We suggest that the upper limit of the top ownership three tiers (45 stations, 30 stations and 15 stations) be reduced by 5 stations in each case.

Here are our suggestions:

Exhibit 9: Proposed Adjustment to Existing Radio Market Tiers - Contour Based Versus Market-Based Definitions

	Station	Service (AM/FM)	
•	Ownership Limit	Ownership Limit	:
Existing Tiers Under Contour Based Rules			
If a Market Has More Than 45 Radio Stations	8	.5	, , , , , , , , , , , , , , , , , , ,
If a Market Has More Than 30 Radio Stations and 44 or Fewer Stations	7	4	-
If a Market Has More Than 15 Radio Stations and 29 or Fewer Stations	, 6	'4	
If a Market Has 14 or Fewer Stations	50% or 5 Stations	, Whichever is Less	
Proposed Tiers Under Market-Based Rules	•		
If a Market Has More Than 55 Radio Stations	10	:6:	**************************************
If a Market Has More Than 40 Radio Stations and 54 or Fewer Stations	8	5	•
If a Market Has More Than 25 Radio Stations and 39 or Fewer Stations	7	,4	
If a Market Has More Than 15 Radio Stations and 24 or Fewer Stations	6	4	
If a Market Has 14 or Fewer Stations	50% or 5 Stations	Whichever is Less	**************************************
Source: Telecommunications Act of 1996; Bear, Steams & Co., Inc.			,

As Appendix Two shows the outcome of these [include 10 station tier and lower each tier by 5 to reflect disparity between contour and Metro-market station base; the denominator] proposed changes to the radio market definition. In Appendix Two, those markets that would have changes to existing tiers to new tiers are highlighted in a boxed area.

This analysis shows:

- o A list of the top 200 Metro markets, which are based on Arbitron's definition and BIA Media Access Prodata.
- o A list of how many commercial radio stations BIA's Media Access Pro recognizes in the Metro market.
- o A list of how many non-commercial stations BIA's Media Access Pro recognizes in the Metro market.
- o A list of how many total commercial and non-commercial stations there are in each Metro market.
- A list of how many radio properties one owner could theoretically own in a particular market according to the Telecommunications Act of 1996.

- A list of the maximum number of AM or FM stations that are permitted to be owned in a particular Metro.
- O A list of the top two revenue producers in a particular Metro (the report itself will include a list of the top three the chart could not fit the confines of this report's template).
- A list of how many radio stations these two top revenue producers own in the Metro (the first number represents the number of AM stations an operators owns, the second number represents the number of FM stations owned and the third number represents the number of stations that the local radio station operator would have to divest upon transfer of assets. [We are assuming that "non-compliant clusters" under our proposal would be "grandfathered" until these assets are sold. We also support the transferability of station assets as well more on this later.]
- O Station groups that would theoretically exceed existing ownership limits (the total number of radio stations permitted in a local market and/or those that own too many AM or FM stations as permitted by the revised definition) are in bold typeface.

We believe that if this framework is used, we believe that:

- Upon sales of clusters (we are assuming that current theoretical "non-complying clusters" will be "grandfathered" and we also argue later in our piece that the FCC should allow existing clusters to be transferred), we would expect that station sales would be required in over 64 markets within the top 200 radio markets.
- If the FCC does not permit transferability, then theoretically, upon sales of clusters, we expect that approximately 107 stations (approximately 1.3% of all commercial and non-commercial radio stations in the top 200 markets, which approximate 8,111 stations) within the aforementioned 64 markets would need to be sold.
- In Exhibit Eleven, we summarize the impact to public radio companies. For the public companies, we would find 70 (down from previous level of 92) "non-compliant" stations in the top 200 markets. For the private companies, we believe there are an additional 37 (down from previous level of 44) "non-compliant" stations in the top 200 markets spread among 20 different radio owners.
- As one can see Clear Channel and Cumulus would most likely be at risk upon sales of clusters. If transferability is not considered by the FCC, Clear Channel would technically have to divest 35 stations (down from 48 stations and representing nearly 3% of the company's 1,206 total stations), while Cumulus would still have to theoretically part with 12 stations (4.6% of the company's 263 total stations) upon a sale and transfer of assets.

	Fr 174 .	Clear	3			-	Radio					
	·	Channel	Entercom	Citadel	Cox	Viacom	One	Cumulus	NextMedia	Regent	Beasley	Total
		"Non-	"Nôn-	"Non-	"Non-	"Non-	"Non-	"Non-	"Non-	"Non-	"Non-	"Non-
Market		Compliant" Stations	Compliant" Stations	Compliant" Stations	Compliant"		Compliant" Stations				Compliant"	Complia
	Rank		Stations	Stations	Stations	Stations	Stations	Stations	Stations	Stations	Stations	Station
Los Angeles	<i></i>	1			<u> </u>	1	}	}	1	}	}	1
San Diego	17	1 1	Ι	1	[1	T	7	1	7 7 7 7	1	t i
Kansas City	29		1	-	-	· • •				7 '		1
Providence-Warwick	34			1		r						† -
Orlando	39	1		'	l 1	- "	1 .	1	1	"		2
West Palm Beach	31	2			1 7	t 4 '			1		· ·	3
Jacksonville	50	i 1	-		·	ł '	1		ł		i	1 1
Oklahoma City	53	·		1								
ouisville	55	2					1	ļ		+		3
Dayton	55 58	2				ł		<u> </u>			i	2
Grand Rapids	66	1						1	ļ			2
t Meyers	67	1					ļ ·	ł			ļ]
resno	68	1						ļ				<u> </u>
resno Mikes-Barre	69	1		3			· ·					1
			1	<u> </u>						Ţ ~		4
Albuquerque	. 71	2						ļ ,		t		2
Sarasota	77	1										1
foledo	82 84							2		:	[2
Greenville-New Bern	84								2		<u> </u>	2
Itte Rock	85			2								2
charleston, SC	89 100			1					l .	_	` _	1
afayette, LA	100			1				<u> </u>	[,	1		2
exington-Fayette	102	1					i i]" '		' -	1
Chattanooga, TN	105	1		- "								1
Augusta, GA	109	1								manner de arres ans	2	3
Roanoke-Lynchburg	110	2		**********					ļ ·		_	2
oungstown-Warren, OH	112	1					***************************************	1		: :		2
Portsmouth-Dover-Rochester, NH	116	1 1		- 1	'				i l	1		1
Modesto, CA	122	i	·	1 1	•				1			"i
Saglnaw Bay City-Midland	130			1					i	: :		;
Peoria, IL	143	**	~~						·	1		
Salisbury-Ocean City	148	1					***************************************					
Nontgomery, AL	150	·			-			- · · · ₁	·			'
ayetteville (North West Arkansas)	151	-	-	1	•			; .	٠.	4		
Huntington-Ashland	152	3		-	•			٠				3
Macon	154	- 1	-					. 2				
Gilleen-Temple, TX	155							1				3
vansville	157							'				
avannah	158	-		- "				í		1.		1
ltica-Rome	159					-		1 ,				1
		2			}							2
oughkeepsie, NY	163											2
ortland, ME	165									:		1
yrlle Beach, SC	167				. <u></u>	<u>-</u>		2		•		2
olumbus, GA	181	2	:.	, .,				,		-	_	2
dessa-Midland, TX	188							1				1
anta Barbara, CA	199	1										1_
Totals		35	2 .	12	1	1	1	12	2	3	2	71
ompany Station-Totals		1,207	103	216	76	182	63	263	60	75	42	2,287
ercent of "Non-Compliant" Statio	ons	2.9%	1.9%	5.6%	1.3%	0.5%	1.6%	4.6%	3.3%	4.0%	4.8%	3.1%
ource: BIA - Media Access Pro; Bear,	Steams & Co.	, inc.	1	į	į		1					

Our Proposal - Permit "Grandfathering" and Transferability. In addition to basic "market-based" changes and a proposal to adjust the ownership tiers in radio, we believe that the Commission should "grandfather" non-compliant station groups and allow for these clusters to be transferred in tact (permit transferability).

Permit "Grandfathering" and Transferability. When all of the current radio transactions were negotiated, approved, funded and now, operated, the radio operators did transactions that were fully compliant with the FCC's own internal standards for radio market definitions and Congress' tacit approval of that standard as adopted in the Telecommunications Act of 1996.

We believe a significant change to the radio market definition would be disruptive to the competitive landscape in the radio business and in the capital markets, which in many cases supported the industry's consolidation. We see problems in a few areas, including:

- The Acquisition Market. Potentially, with changes in rules, an acquirer in a radio market may not be able to amass sufficient scale and market presence to legitimize entry or compete effectively with a player who may be "grandfathered" when the rules are changed. This could affect the structure of the radio industry.
- The Competitive Positions of Radio Operators. If the market definition in radio is changed and the FCC permits existing operators protection from forced divestitures ("grandfathering" existing station clusters), it could create radio markets wherein incumbent operators could have very significant competitive positions and would-be competitors will be restricted from building similar competitive positions, affording incumbents permanent economic advantage. Changing the rules could actually "lock-in" the current ownership structure of radio, which is not likely the intent of Congress and would not be healthy for the continued formation of the radio industry.
- The Disposition Marketplace. An operator who wished to sell a station should be very displeased with any significant change in the radio market definition. Stand-alone operators may not earn top prices with reduced numbers of potential bidders and incumbents could find fewer bidders for existing radio platforms if they are forced to comply with new market definition rules.

Many operators bought properties at full multiples based on the current rules and regulations that bind the radio industry. Changes to market definitions could affect exit valuation multiples.

• The Capital Markets. Many parties committed capital to the industry based on a structure which was in place, and developed within the Commission since 1992, and to which Congress made no changes.

In the process of consolidating the most highly fragmented of all media industries, banks, bondholders and equity holders financed these legal transactions. In total, we estimate that approximately 9,700 radio stations have changed hands since 1Q 1996 for total proceeds exceeding \$125 billion. Obviously, a significant amount of the station count and transaction value reflects stations that were required to spun-off in large-scale transactions at the order of the Department of Justice or the FCC.

Asset protection and asset values are a key component to bank loans, bond values and equity value for shareholders. The FCC should keep these capital markets in mind when looking at its policy.

- O Could Disrupt "Normal Course of Business Transactions". More specifically, certain "normal course of business" financial transactions/structures, which are very common in the radio industry, would come under pressure if any significant change were made to the radio definition. Some scenarios include:
 - a. A Sale to the Public of More Than a 50% Stake of a Company. Should a Company go public and issue more than 50% of its stock to public stockholders, such an action would constitute a major change requiring prior FCC consent on a long form transfer of control application. Such a filing would trigger the new rules and the public company would have to demonstrate compliance. Thus going public could require the resulting company to divest itself of non-conforming properties. In an extreme case it might result in elimination of going public as an exit strategy.

- b. A Merger Between Two Companies Could Also Trigger Dispositions. The reality of disposition of properties could also theoretically occur when one company merges with another entity and more that 50% of its ownership passes into new hands.
- c. The Death of a Majority Holder of Stock. Disposition of radio properties could also theoretically occur in the case that an individual holder of 50% or more of a company's stock passes away.

Having encouraged consolidation for all of these reasons, it would make no sense for the Commission to require current broadcasters to divest stations.

Additionally, we believe that owners should be able to transfer currently legal (current statute and FCC interpretation) stations clusters to potential future acquirers.

Additionally, without "grandfathering" and transferability, this could potentially destroy the economies and efficiencies some groups have already put in place by owning a cluster in a given market.

Our Proposal - Other Issues. Lastly, as we run through the various likely scenarios that we conceive of in the marketplace, we would also propose the following:

O Have Two Ownership Options in Radio's Four Major Embedded Markets. In the United States, Arbitron recognizes 286 Metros in the U.S. And in only five of these 286 Metros, Arbitron recognizes the unique relationship of several related radio markets. Arbitron refers to these as "embedded" markets.

In a sense, an "embedded Metro" is a huge Metro that has smaller radio markets that comprise the radio marketplace. An embedded market is essentially a geographic subset of the larger "parent" market. The "parent" and the embedded Metros have their own Arbitron ratings book.

The listenership sample used for these embedded radio markets is also used in the calculation of listening estimates for the parent market. Essentially, the nature of the embedded markets and their "parent" are intertwined. This is acknowledged by the fact that listener samples of the embedded markets are also included in the "parent" market.

"Parent" radio markets and their embedded markets include:

- New York City's embedded markets include: Nassau-Suffolk, NY (market rank 18), Middlesex-Somerset-Union,
 NJ (market rank 36), Monmouth County (market rank 52), Westchester (market rank 60), Morristown (market rank 113) and Stamford-Norwalk (market rank 142),
- o San Francisco's embedded markets include: San Jose (market rank 30) and Santa Rosa (market rank 107).
- o The Washington D.C. market has one embedded market, Frederick, MD.
- o The Providence-Warwick-Pawtucket's embedded market is New Bedford-Fall River (market rank 186).
- o Portsmouth-Dover-Rochester, NH's (market 116) embedded market is Manchester, NH (186).

For purposes of our discussion, we will ignore the Portsmouth-Dover-Rochester, NH market because it is too small to be relevant for our proposals.

We believe that the Commission should recognize the unique nature of these "embedded" markets, especially given how few of them there are; only 1.4% of all radio markets are considered to have embedded markets.

This is what we suggest for these embedded markets:

O Calculate the Number of Stations in the Embedded Market. For calculating the number of radio stations for embedded markets, the FCC should count all the stations in the broad Metro in its station counts. This would be consistent with Arbitron's approach in its listenership samples, for example. Given this, we believe that the embedded markets would have station counts approaching 147 in New York City, 105 in San Francisco, 61 in Washington D.C. and 47 in Providence.

Exhibit 11: Embedded Radio	Market Stati	on Counts -	Parent Market in	Bold	1
	· ·			Station	Station
,	,		Station	Ownership Max	Ownership Max
	Embedded	Radio	Ownership	if Own in	if Not Own in
New York Metro	<u>Market</u>	<u>Stations</u>	<u> Limit - See Note</u>	Parent Market	Parent Market
New York City	2	60	8		0
Middlesex-Somerset-Union, NJ	18	38	7		. 7
Monmouth County	52	22	6	•	6
Westchester	60	11	5		5
Morristown	113	6	3		3
Stamford-Norwalk	142	<u>10</u>	<u>5</u>		. 5
,	, !	147	34	22	26
San Francisco Metro		1-			
San Francisco	4	65	8		: 0
San Jose	30	22	6		. 6
Santa Rosa	107	<u>18</u>	6		. 6
		105	20	16	12
Washington, D.C. Metro	**************************************		er a manifesta amendente de la compositione		
Washington, D.C.	8	53	8		0
Frederick, MD	203	8	4		4
7		61	12	10	4
Providence-Warwich-Pawtuck	cet			• ***** * ** ****	
Providence-Warwich-Pawtucket	34	39	7	J	0
New Bedford-Fall River	172	8	4	***************************************	4
1		47	11	10	4
Source: BIA - Investing in Radio	"Media Acces	s Pro"; Bear,	Stearns & Co., Inc.		
1				Sentential Commence of the Control o	
Note 1: We are proposing that	at the Comm	ission shoul	d add another ow	nership tier whic	h would
permit an operator to own up	to ten statio	ns in one m	arket in cases whe	en the market has	55
or more stations.		/ / / / / / / / / / / / / / / / / / / 			The second secon
		······································	·····	······································	

- O Does an Operator Want to Own Stations in the "Parent" or Embedded Part of the Radio Market? We believe that the FCC should place ownership limits for broadcasters in each of these markets based upon whether the radio operator is focused on acquiring stations in large markets (New York City, San Francisco, Washington, D.C., and Providence) or the embedded markets.
- Ownership in Embedded Markets. For operators that focus on large market radio (Viacom and Clear Channel, for example), we propose that these companies should be able to purchase the maximum limit in the "parent" (large) market and own up to 15% of the entire Metro/embedded market radio station count. This allows an operator to focus acquisitions on the large "parent" market without taking full advantage of each embedded market's ownership limits.

The idea here is to allow an operator to have a full complement of stations in a market like New York City (recognizing the size of the entire New York City market and its embedded Metros) without dominating the entire Metro by accumulating a full complement of stations in the embedded Metros.

In other words, without taking this adjustment into consideration, our original proposal would permit one owner to amass 34 radio stations in the New York City Metro/embedded markets. This would probably not serve the diversity goals of the FCC.

Our revised proposal would only allow an operator that operates in the parent New York City market to own 22 stations throughout the entire Metro/embedded markets, including the full complement of stations in the rest of the embedded markets.

- o Allow Mid-to-Small Market Players to Assemble Full Complement of Stations in Embedded Markets. For operators that focus on mid to small markets and have no presence in the "parent" market, we would permit an operator to own as many stations as is permitted under each embedded markets' ownership limits. Theoretically, one operator could acquire 26 stations (with stations in New York City) in all the embedded Metros outside of New York City in compliance with each market's ownership limits.
- o Allow Operators to Fully Compete with "Grandfathered" Clusters. When a market-based test is applied, by its nature (since it recognizes fewer stations in the market than would contour tests), some markets will "tighten-up" and operators will theoretically be able to own fewer stations under market-based tests than they were under "contour-based" tests. We have identified 10 such markets in the top 75 markets alone (Cleveland, OH, Orlando, FL, Austin, TX, New Orleans, LA, West Palm Beach, FL, for example). However, "grandfathered" operators will potentially have permanent competitive advantage relative to all station group owners who are not "grandfathered". We believe that the Commission should permit broadcasters in a "grandfathered" market to compete fully by allowing other radio operators in the market to assemble station groups of equal size as the "grandfathered" cluster.
- o Allow Pending Transactions to Proceed Under Existing Rules. The acquisition marketplace is extremely active and there are many negotiated transactions pending in front of the Commission. Companies have invested substantial time and effort in deals that might be prevented if the FCC changes its rules in midstream. We believe that the FCC should "grandfather" existing radio transactions that are already pending.

FCC Perspectives.

Leave Well Enough Alone? FCC Should Realize that No Method for Determining the Definition of a Radio Market is Perfect. While the Commission will likely propose changes to the definition of a radio market, one could make the argument that almost any system to measure the size of a radio market and the number of participants in a radio market will not be perfect.

• Radio Market Definition Was Created by FCC in 1992. The current method for determining the definition of a radio market is one that was developed by the Federal Communications Commission in 1992, when original duopoly rules were put in place.

In 1992, the FCC adapted changes to its radio ownership rules to help the ailing radio industry, in which an estimated 60% of all radio stations were losing money in 1991.

To ease the financial pressures on local radio stations, the FCC created rules that permitted duopolies for the first time. These rules allowed radio operators to own two AM stations and two FM stations in the same radio market.

In order to assess local competition, the FCC created definitions of what it believed constituted a radio market. This definition relied on engineering data.

The current method of defining a radio market has been in place for over one decade and has been relied upon by the industry as the determining factor for local market consolidation.

- Congress Did Not Suggest Any Changes to FCC's Definition. When Congress passed the Telecommunications Act of 1996, Congress made no changes to the FCC's 1992 radio market definition, which implies that this standard is the one the Congress intended should be used to determine all future transactions.
- Every Method Has its Anomalies. Use of an Arbitron definition, or any other method for that matter, will no doubt exchange new anomalies for old ones. Since 1996, there have been approximately 9,700 radio stations sold for nearly \$125 billion. The vast, vast majority of these transactions are not being called into question, but changes to the market definition in an effort to deal with a few anomalies may actual impact many more markets in which no apparent previous problem was cited.
- There is no Standard Market. Every radio market is different. Some Arbitron Metro markets are characterized with a low metro population and a significant number of radio stations (Albuquerque, Honolulu and Charleston, SC are example) while other radio markets have large populations but seem "under-radioed" (Baltimore, Atlanta and Minneapolis, for example).

Some markets have flat terrain while other markets are hilly/have mountainous ranges, for example. In some markets, extra stations are needed to get radio signals to the vast geographic reaches of a radio market and/or over mountains ranges.

How will the FCC be able to fashion a rule that is consistent with all the anomalies of the markets themselves?

FCC Has Already Provided Some Insight into its Thinking About Radio Concentration. While the FCC is already in the middle of a Rulemaking on the radio market definition issue, the Commission made some statements since the 2000 NPRM was released that do provide some insights into how the Commission looks at radio concentration.

We believe that the FCC is already focused on acquisition and disposition issues and have already provided guidance on how the Commission views these. Perhaps the Commission should heed its own advice on these tentative positions/tentative conclusions.

To review, we believe that the FCC made some important statements in its Notice of Proposed Rulemaking on the matter.

• 50%/70% Radio Revenue Share Test Already in Practice at the FCC – Why Not Use As a Standard? On acquisitions, in its NPRM on radio rules, the FCC made its first public disclosure of revenue test guidelines the

Commission used to evaluate whether to "flag" a proposed radio transaction. The FCC currently uses a standard that will review/"flag" a transaction in cases where one owner would control 50% of the revenue of a particular market or where two owners control more than 70% of a market's revenue.

If the Commission essentially has no "concentration" issues on markets in which one operator would have 50% of a local radio market's revenue share or in a market in which two operators control 70% of revenues, than perhaps this could be used as a proxy for whether there is enough diversity in a given marketplace. If the FCC realizes that there could be three players or so in a market, given the logical outcome of its 50%/70% test, then perhaps the FCC should use this as an internal guideline to determine ownership concentration issues.

This would essentially allow the Department of Justice to have a say in the matter as well to the degree that mergers result in pro-forma revenue shares above 35% [the Department of Justice's assumed trigger point for revenue concentration in radio.]

Whatever the Commission decides to do in this area, it should adopt a bright-line standard that will guide entrepreneurs in structuring transactions so they can achieve some level of certainty in the outcome and avoid regulatory delay.

• FCC Tentatively Concluded Cluster Dispositions are Acceptable Within Limitations. On the disposition front, the FCC tentatively concluded in its radio NPRM that fully assembled clusters would not have to be divested provided that the buyer is not already operating radio properties or in any other media in the market in which they intend to acquire a radio station(s).

Again, the FCC should heed its own advice and, at a minimum, allow assembled clusters to be divested in their entirety. Additionally, while not addressed specifically, but inferred, is that it should allow existing clusters to remain intact; in other words, existing clusters should be "grandfathered".

Obviously, if a radio operator has assembled a revenue share in a radio market that is offensive the Department of Justice, the DOJ can intervene in a transaction involving the transfer of those assets.

The FCC Should Appreciate the Good that Radio Deregulation Has Brought to the Industry. Lost in all the attention over the controversy over the definition of a radio market is the simple fact that Congress' and the Federal Communications Commission's deregulatory policy in radio has created a robust, economically viable media that is still free to consumers.

• The Industry is Far More Healthy Than in 1992. In 1992, 60% of all radio stations were not viable. And in 1992, the FCC passed its first rules loosening radio ownership. And in 1996, the Congress and the FCC passed/adopted new ownership rules that completely revitalized the radio industry. Radio competes vigorously against other media and is an economically vibrant industry.

One could easily make the argument that a major motivating factor of the Telecommunications Act of 1996 and the FCC's current radio ownership rules was the expected efficiencies and economies of scale that would be created by consolidation. The theory was that if you could generate savings from consolidating stations in a single facility with a smaller, common staff, programming would improve and the public would benefit (more news and public affairs, better air talent, etc.).

Ultimately, the FCC's policy has created an industry that is much more profitable and is self-sustaining. While 60% of radio stations were not viable in 1992, many radio experts we polled believe that only 15% of radio stations were not profitable in 2002. And in many cases, we believe that larger clusters of stations that are profitable support these stations, thus making them unlikely to ever go off the air. That is tremendous progress in a short time.

• Consolidation has Added New Formats. In addition, the public has about the same number of stations in the marketplace, but have more choice of formats. Owners who consolidate the market try not to create formats that cannibalize other stations owned by that operator in the same market. Rather, operators tend to create different products that will extend their market reach. This reality on format diversity s has been reaffirmed by the FCC's

own "internal" white papers. See our November 2002 note entitled "Format Diversity – More from Less?" on the radio format issue.

- \$125 Billion in Transactions and Few Complaints. The radio industry has seen nearly 9,700 radio stations change hands since the Telecom act, representing \$125-plus billion in total transaction value, yet the amount of complaints logged against the industry be other media, competitors against competitor and from listeners relative to the incredible change the industry has undergone is a credit to the legislation and the FCC's role in creating its own deregulatory framework and in its adoption of Congress' statutes. The public is happy with radio. Arbitron consistently shows the there has been far less defection from radio than from other media
- Local Stations Have Added Local Services. In 1996, our industry experts suggest that most music stations did not have news departments. Now these stations have access to local news departments, and this has only been possible because these stations are a part of a larger cluster that spreads the costs over several stations.
- Industry Employment Has Stabilized. Radio was famous for its employment turnover prior to 1996. Now, with larger clusters, industry employment has stabilized, industry compensation is good and most employees now enjoy benefits. It could be argued that cluster management has brought new stability and economic vitality to the business.

September 1	217-17	1 '	'			Number of	Number of AMs, Number of FM's and Number of	
<u>₹</u>	ļ	All	All₁Non-	Total	Number of	Stations	<u> </u>	
	i	Commercial	Commerical	Stations for	Stations	That Can		
		Stations	Stations	Statute/FCC	That Can	be Owned	Largest Owner By Market Share! # of AM/FM	2nd Largest Owner by Market Share! # of
Market	Rank	(BIA)	(BIA)		be Owned		Stations/# of Stations Divested	AM/FM Stations/# of Stations Divested
New York, NY - See Note	1 1	98	49	147	8	. 5	'Viacom (Infinity Broadcasting); 3, 3; 0	Clear Channel Communications; 0, 5; 0
Los Angeles, CA	. 2	. 74	15	. 89	18	, 5	Clear Channel Communications; 5, 6; 3	
Chicago, IL	; 3	. 89	38	107	- 	 	Viacom (Infinity Broadcasting); 2, 5; 0	Viacom (Infinity Broadcasting); 1, 5; 0 Clear Channel Communications; 1, 5; 0
San Francisco, CA - See Note	4	77	28	105	. 8	5	Clear Channel Communications; 2, 6; 1	Viacom (Infinity Broadcasting); 3, 4; 0
Dallas - Ft Worth, TX	5	65	12	77			Viacom (Infinity Broadcasting); 1, 5; 0	Clear Channel Communications; 1, 5; 0
Philadelphia, PA	. 6	42	24	66	8	5 5	Viacom (Infinity Broadcasting); 1, 5, 0	Clear Channel Communications; 1, 5; 0
Houston-Galveston, TX	' 7	55	13	. 68	. 8	. 5	Clear Channel Communications; 3, 5; 0	Univision Communications Inc; 2, 6; 0
Washington, DC - See Note	8	47	6	53	· 8	5	Clear Channel Communications: 3, 5; 0	Viacom (Infinity Broadcasting); 1, 4; 0
Boston, MA	້ 9	62	27	89	8	5	Viacom (Infinity Broadcasting); 1, 4; 0	Entercom 2, 2; 0
Detroit, MI	10	43	20	63	~ ~ 8	Š ~	Viacom (Infinity Broadcasting); 2, 4; 0	Clear Channel Communications; 2, 5; 0
Afanta, GA	<u>'</u> 11	71	12	. 83	. 8	5	Cox Radio Inc; 1, 4; 0	Clear Channel Communications; 2, 6; 1
Miami-Ft Lauderdale-Hollywood, FL	12	46	, 9	55	, ~8 ·	5	Clear Channel Communications; 2, 5; 0	Cox Radio Inc; 0, 4; 0
Puerto Rico, PR	į 13	. 94	0	94	. 8	5 "	Arso Radio Corporation; 8, 6; 6	Spanish Broadcasting System; 0, 11; 6
Seattle-Tacoma, WA	14	55	17	72	8	5	Entercom, 3, 5; 0	Viacom (Infinity Broadcasting); 1, 4; 0
Phoenix, AZ	. 15	46	6	52	8	5	Clear Channel Communications; 3, 5; 0	Viacom (Infinity Broadcasting): 0, 3: 0
Minneapolis - St. Paul, MN	10	44	12	56	8	5	Clear Channel Communications; 2, 5; 0	Viacom (Infinity Broadcasting); 2, 2, 0
San Diego, CA	, 17	. 45	. 3	48	. 8		Clear Channel Communications; 2, 6; 1	Midwest TV Incorporated; 1, 1; 0
Nassau-Sufolk, NY	. 18	26	12	38	. ?	4	Cox Radio Inc; 0, 3; 0	Clear Channel Communications; 1, 1; 0
Balfmore, MD	19	31	_ 5	. 36	7	4	Viacom (Infinity Broadcasting); 3, 4; 0	Radio One Incorporated; 2, 2; 0
St Louis, MO	20	52	17	. 69	. 8	5	Viacom (Infinity Broadcasting); 1, 2; 0	Clear Channel Communications; 1, 5; 0
Tampa-St Pelersburg-Clearwater, FL Denver - Boulder, CO	21	42	6	48	8	5	Clear Channel Communications; 3, 5; 0	Viacom (Infinity Broadcasting); 1, 5; 1
Pittsburgh, PA	. 22	41	. 9	50	8.	5	Clear Channel Communications; 3, 5; 0	Jefferson-Pilot Communications; 2, 3; 0
Prisourgn, PA Porland, OR	23 24	52 44	, 12	., 64	. 8 .	5,	Clear Channel Communications; 1, 5; 0	Viacom (Infinity Broadcasting); 1, 3; 0
Cleveland, OH	24	1 30	11 10	55	. 8	5	Viacom (Infinity Broadcasting); 1, 5; 0	Entercom; 3, 4; 0
Cincinnat, OH	. 25 26	33	12	40	7 8	4	Clear Channel Communications; 1, 5; 1	Viacom (Infinity Broadcasting); 0, 4; 0
Sacramento, CA	27	38	11	45		5	Clear Channel Communications; 4, 4; 1	Viacom (Infinity Broadcasting); 0, 4; 0
Riverside-San Bernardino, CA	28	27	13	49 40	· 8/7 -	5	Enercom, 1, 5; 0	Viacom (Infinity Broadcasting); 1, 5; 0
Kansas City, MO-KS	. 29	38	,	. 40 44	! 7	4	Viacom (Infinity Broadcasting); 0, 2; 0 Entercom; 4, 5; 2	Anaheim Broadcasting Corp; 0, 2; 0
San Jose, CA	30	<u>3</u> 6	7-	44 . 22	. ,	. 4 -		Viacom (Infinity Broadcasting); 0, 4; 0
San Antonio, TX	31	43	7	50	. 8:		Viacom (Infinity Broadcasting); 0, 2; 0 Cox Radio Inc; 2, 5; 0	Entravision Communications Company LLC; 2, 1;
Salt Lake City - Ogden, UT	32	48	12	60	8	5	Bonneville International Corporation; 2, 3; 0	Clear Channel Communications; 2, 4; 0
Milwaukee - Racine, W	33	34	10	44	7		Clear Channel Communications; 2, 4; 0	Clear Channel Communications; 2, 5; 0 Saga Communications Incorporated; 1, 4; 0
Providence-Warwick-Pawtucket, RI - See Note	34	29	10	39		4	Citadel Communications Corporation; 2, 6; 2	Clear Channel Communications; 3, 1; 0
Columbus, OH	35	34	9 9	43	7 ;	4	Clear Channel Communications; 3, 4; 0	Saga Communications Incorporated; 0, 2; 0
Middlesex-Somerset-Union, NJ	36	6	3 .	9	See Note		Millennium Radio Group; 0, 1; 0	Greater Media Inc; 2, 1; 0
Charlotte-Gastonia-Rock Hill, NC	37	41	7	48	8		Viacom (Infinity Broadcasting); 2, 5; 0	Clear Channel Communications; 0, 5; 0
Orlando, FL	38	34	- 5	39	. , .	4	Clear Channel Communications; 2, 5; 1	Cox Radio Inc; 1, 5; 1
as Vegas, NV	39	34	4	38	7		Viacom (Infinity Broadcasting); 2, 4; 0	Clear Channel Communications; 0, 4; 0
Norfolk-Virginia Beach-Newport News, VA	40	37	9	46	. 8		Enercom, 0, 4; 0	Barnstable Broadcasting Incorporated; 2, 4;0
ndianapolis, IN	41	29	10	. 39	7 ;	4	Clear Channel Communications: 1, 2: 0	Emmis Communications; 1, 3; 0
Ausin, TX	42	29 31	9 ' '	40	7	4	Clear Channel Communications; 1, 5; 1	Emmis Communications; 1, 5; 1
Greensboro-Winston Salem-High Point, NC	43	40		51	8	5	Clear Channel Communications: 0, 4: 0	Entercom, 2, 4; 0
New Orleans, LA	44	35	5	40	7	4	Entercom; 2, 4; 0	Clear Channel Communications; 2, 5; 1
Nashville, TN	45	48 -	14	62	8 '	5	Clear Channel Communications; 1, 4; 0	Cumulus Broadcasting Inc; 0, 5, 0
Raleigh - Durham, NC	46		7	46	8	5	Clear Channel Communications; 1, 4; 0	Curtis Media Group: 7. 7: 6
West Palm Beach-Boca Raton, FL	47	27	4	31	7	Ä	Viacom (Infinity Broadcasting); 0, 5; 1	Clear Channel Communications; 2, 6; 2
Memphis, TN	48	41	11	52	8	5	Clear Channel Communications; 2, 4; 0	Barnstable Broadcasting Incorporated; 0, 4; 0
Hartford-New Britain-Middletown, CT	49	25	12	37	7	4	Viacom (Infinity Broadcasting); 1, 3; 0	Clear Channel Communications; 1, 4; 0
Jacksonville, FL	50	36	9	45	8	5	Cox Radio Inc; 1, 4; 0	Clear Channel Communications; 1, 6; 1
Source: BIA - Media Access Pro; Bear, Stearns	& Co., I	nc.	: 4	, ,				
		1						

Note: In these markets, operators are permitted to own up to 5 radio stations or 50% of the stations in the market, whichever is less Note: New York, San Francisco, Washington, D.C and Providence contain embedded markets

			*		"	Number of	Company, Number of AMs, Number of FM's and I I	
r	1	Ali	All Non-		Number of			Ī
	1 1			Stations for		That Can		
	!	Stations		Statute/FCC	i	be Owned	Largest Owner By Market Share! # of AM/FM	2nd Largest Owner by Market Share!# o
larket	Rank	(BIA)	(BIA)	Purposes	be Owned	AMIFM	Stations! # of Stations Divested	AMIFM Stational # of Stationa Divester
Bullalo-Niagara Falls, NY	. 51	26	5	31	7 .	4	Viacom (Infinity Broadcasting); 1, 4; 0	Entercom; 4, 2; 0
fonmouth-Ocean, NJ	52	13	9	22	6	4	Millennium Radio Group; 2, 3; 0	Greater Media Inc; 0, 2; 0
klahoma City, OK	53	31	. 7	38	7	- 4	Citadel Communications Corporation; 2, 5; 1	Clear Channel Communications; 2, 4; 0
lochester, NY	. 54	36	15	51	8	- 5	Viacom (Infinity Broadcasting); 0, 4; 0	Clear Channel Communications; 2, 5; 0
ouisville, KY	55	37	[†] 6	. 43	7	4	Clear Channel Communications; 4, 6; 3	Cox Radio Inc; 0, 4; 0
ichmond, VA	56	31	6	37	7	4	Clear Channel Communications; 2, 4; 0	Cox Radio Inc; 0, 4; 0
irmingham, AL	57	39	7 -	46	. 8	5	Cox Radio Inc: 2, 5: 0	Citadel Communications Corporation; 2, 3; 0
ayton, OH	58	28	11	39	7	4	Clear Channel Communications; 2, 6; 2	Cox Radio Inc; 1, 3; 0
reenville-Spartanburg, SC	59	39	7	46	8	1 5	Clear Channel Communications; 2, 4; 0	Entercom; 3, 4; 0
esichesier, NY	60	7	4	11	See Note	3	Pamal Broadcasting Ltd.; 0, 2; 0	Cumulus Broadcasting Inc; 1, 2; 0
onolulu, Hi	61	33	4	37	7	. 4	Clear Channel Communications; 3, 4; 0	Cox Radio Inc; 0, 4; 0
ucson, AZ	62	28	5	33	. 7	4	Clear Channel Communications; 3, 4; 0	Journal Broadcast Group Incorporated; 1, 3; 0
cAllen-Brownsville-Harlingen, TX	, 63	26	. 6	32	. 7	4_	Entravision Communications Company LLC; 0, 4; 0	Clear Channel Communications; 0, 2; 0
bany-Schenectady-Troy, NY	64	45	10	55		5_	Clear Channel Communications; 2, 5; 0	Pamal Broadcasting Ltd.; 2, 6; 1
ılsa, OK	65	_ 34	3_	37	7	4	Cox Radio Inc; 1, 4; 0	Clear Channel Communications; 2, 4; 0
and Rapids, MI	, 66	28	11	39	7	4	Clear Channel Communications; 2, 5; 1	Regent Communications, Inc; 1, 4; 0
Myers-Naples-Marco Island, FL	67	33	6	39	7	4	Beasley Broadcast Group; 1, 4; 0	Clear Channel Communications; 2, 5; 1
esno, CA	68	41		49	8	- 5	Viacom (Infinity Broadcasting); 2, 5; 0	Clear Channel Communications; 2, 6; 1
kes Barre - Scranton, PA	69	39	' 11	50	' 8 .	. 5	Entercom; 3, 6; 1	Citadel Communications Corporation; 4, 7
enlown - Befilehem, PA	70	17	, 7_	24	6	4	Clear Channel Communications; 2, 2; 0	Citadel Communications Corporation; 0, 2; 0
ouquerque, NM	. 71	38 39	6 .	44	7	4	Citadel Communications Corporation; 3, 5; 1	Clear Channel Communications; 2, 7; 3
oxville, TN	72		7	46	. 8	5	Citadel Communications Corporation; 1, 3; 0	South Central Communications Corporation, 1,
on, OH	73	9	<u> 4</u>	13	See Note	3	Rubber City Radio Group Incorporated; 1, 2; 0	Media-Com Inc; 1, 1; 0
aha - Council Blufs, NE-IA	74	23	. 7	30	. 7	4	Journal Broadcast Group Incorporated; 3, 5; 1	Clear Channel Communications; 1, 3; 0
nterey-Salinas-Santa Cruz, CA mington, DE	75	35 13	9 5	. 44	. 7.	4	Clear Channel Communications; 2,4; 0	Mapleton Communications LLC; 0, 6; 2
rasota - Bradenton, FL	' 76 77		. 5	. 18 17	6	. 4	Delmarva Broadcasting Company; 1,2; 0	NextMedia Group; 0,1; 0
Paso, TX	77 78	13	3		. 6		Clear Channel Communications; 2,5; 1	WGUL FM Inc; 1,0; 0
rrisburg-Lebanon-Carlisle, PA	78	33 24	7	36 31	7 7	4	Clear Channel Communications; 2,4; 0	Regent Communications, Inc; 1,2; 0
		31	L			4	Clear Channel Communications; 3,3; 0	Cumulus Broadcasting Inc; 1,3; 0
racuse, NY	80		10	41	7	- 4	Clear Channel Communications; 2, 5; 1	Citadel Communications Corporation; 1,3; 0
ringfield, MA	81	19	11	30	7	4	Clear Channel Communications; 2,2; 0	Saga Communications Incorporated; 2,2; 0
ledo, OH Ion Rouge, LA	82	27	8	35	7	4	Clear Channel Communications; 2,4; 0	Cumulus Broadcasting Inc; 2,6; 1
enville-New Bern-Jacksonville, NC	83 84	41	5 7	27	6	4	Clear Channel Communications; 3,3; 0	Citadel Communications Corporation; 2,4; 0
e Rock. AR	85		6	48 43	<u>8</u> 7	5	Beasley Broadcast Group; 1,5; 0	NextMedia Group; 3,7; 2
e Rock, AR inesville - Ocala, FL	+ 85 86	37 31	5	38	 7	4	Citadel Communications Corporation; 3, 7; 3	Clear Channel Communications; 0,5; 1
kersfield, CA	87	32		37	. 7	4	Dix Communications; 1,4; 0Ent American General Media; 2,2; 0	ercom; 0,2; 0
ckton, CA	88	9	, , ,	11	See Note	3	•	Clear Channel Communications; 2,4; 0
arleston, SC	89	28	. 4	. 32	. See Note . 7	4	Citadel Communications Corporation; 0,2; 0 Citadel Communications Corporation; 3,5; 1	Clear Channel Communications; 1,1; 0 Clear Channel Communications; 1,4; 0
umbia, SC	90	23	4	. 27	. 6	4	Clear Channel Communications; 2,4; 0	Citadel Communications Corporation; 1,3; 0
s Moines, IA	91	25	. 8	33	· 7	4	Clear Channel Communications; 3,4; 0	Saga Communications Incorporated; 2,4; 0
okane, WA	92	28		35	, ' ,	4	Clear Channel Communications; 3,4, 0	Citadel Communications Corporation; 3,4; 0
bile, AL	. 93	26	- 9	28	6	4	Clear Channel Communications; 1,4; 0	Cumulus Broadcasing Inc; 2,4; 0
tona Beach, FL	94	11	5	16	6	4	Black Crow Broadcasting; 2,3; 0	Renda Broadcasting Corporation; 0,1; 0
hita, KS	95	26	- 6	32	7	4	Journal Broadcast Group Incorporated; 1,5; 1	Clear Channel Communications; 0,4; 0
orado Springs, CO	96	22	4	26	6	 4	Citadel Communications Corporation; 2,3; 0	Clear Channel Communications; 0,4; 0
dison, WI	97	29	7	36	7	4	Clear Channel Communications; 2,4; 0	Mid-West Family Broadcast Group; 3,4; 0
eland-Winter Haven, FL	98	11	4	15	6		Hall Communications Inc; 2,2; 0	GB Enterprises Communications Corporation; 1
bourne-Titusville-Cocoa, FL	99	14	5	19 -	6	<u>. 4</u>	Cumulus Broadcasting Inc; 1,2; 0	Clear Channel Communications; 2,2; 0
ayette; LA	100	29	2	31		4 -	Regent Communications, Inc; 2,5; 1	'Citadel Communications Corporation; 3,5;
urce: BIA - Media Access Pro; Bear,				, <u>, , , , , , , , , , , , , , , , , , </u>		7	grogent communications, (ite, 2,0, 1	Oracei Communications Corporation; 3,3;
TO DE TOUR PRODUCTION DE CONTROL	1	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~		. ;	-		-	•
					L	<u> </u>	narket, whichever is less	

Appendix One: Station Analysis - Pro	posed Cha	ange to Radio	Market Def	inition - Radio	Markets 10	1-150 - [Coi	npany, Number of AMs, Number of FM's and N	umber of Stations That Would Non-Compliant \
,	i 1	All	AillMon	1:Total	Number of	Number of		
		All Commercial	Commanded	Stations for		That Can		
	1	Stations	Stations	Statute/FCC			Lawrent Comman Partition of the Cassiman	·
	. Dank			•	l			
Market Johnson City-Kingsport-Bristol, TN-VA	Rank	(BIA)	(BIA)	Purposes	be Owned	AMIFM	Stational # of Stationa Divested	AMIFM Stationsi # of Stations Divested
	. 101	. 34	6	40 35] 7	, 4	Nininger Stations; 1,4; 0	Citadel Communications Corporation; 3,2; 0
Lexington-Fayette, KY	102	31	4	: <u>35</u>	7 - 7	4	Clear Channel Communications; 2,5; 1	Cumulus Broadcasting Inc: 1.4: 0
Ft Wayne, IN	103	26	6	32		4	Federaled Media; 2,4; 0	Sarkes Tarzian Inc; 0,2; 0
Visalia-Tulare-Hanford, CA	104	14	3	17	6	. 4	Buckley Broadcasting Corporation; 0,2; 0	Westcoast Broadcasing Inc. 1.2: 0
Chattanooga, TN	105	30	5	35	7	. 4	Clear Channel Communications; 1,5; 1	Citadel Communications Corporation; 1,3; 0
York, PA	106	11	3	14	See Note	3	Susquehanna Radio Corporation; 1,2; 0	Times & News Publishing; 1,1; 0
Santa Rosa, CA	107	15	3	18	6	4	Maverick Media; 1,3; 0	Redwood Empire Stereocasters; 0,2; 0
New Haven, CT	108	7	.4	11	See Note	3	Cox Radio Inc; 0,1; 0	Clear Channel Communications; 2,1; 0
Augusta, GA	109	30	4 .	34	7	4	Beasley Broadcast Group; 3,6; 2	Clear Channel Communications; 2,5; 1
Roanoke-Lynchburg, VA	110	36	6	42	. 7	4	Clear Channel Communications; 2,7; 3	Mel Wheeler, Inc; 2,4; 0
Ft Pierce-Swart-Vero Beach, FL	111	14	4	18	6	4	Treasure and Space Coast Radio; 1,3; 0	Clear Channel Communications; 2,3; 0
Youngstown - Warren, OH	112	. 23	3	26	6	4	Cumulus Broadcasting Inc; 3,5; 2	Clear Channel Communications; 2,5; 1
Morristown, NJ	113	4	2	6	See Note	3	Greater Media Inc; 1,1; 0	Chladek, James; 1,0; 0
Worcester, MA	114	11	8	19	6	4	Clear Channel Communications; 1,1; 0	Citadel Communications Corporation; 0,3; 0
Lancaster, PA	115	8	5	13	See Note	3	Regent Communications, Inc; 0,1; 0	Clear Channel Communications; 1,1; 0
Portsmouth-Dover-Rochester, NH	116	16	3	. 19	6	4	Clear Channel Communications; 3,4; 1	Citadel Communications Corporation; 0,4; 0
Bridgeport, CT	. 117	6	. 4	10	See Note	. 3	Cox Radio Inc; 0,1; 0	Cumulus Broadcasting Inc; 1,0; 0
Huntsville, AL	118	28	. 4	32	7	. 4	Clear Channel Communications; 2,4; 0	BCA Media LLC; 1,2; 0
Oxnard - Ventura, CA Lansing-EastLansing, MI	119	15	4	19	6	4	PointBroadcasting Company; 3,3; 0	Cumulus Broadcasting Inc; 1,2; 0
Boise, ID	120	17	7	24	6	4	Citadel Communications Corporation; 2,4; 0	Rubber City Radio Group Incorporated; 0,4; 0
Modesto, CA	121	27	4	31	7	4	Clear Channel Communications; 2,4; 0	Citadel Communications Corporation; 2,4; 0
Jackson, MS	122 123	20 32	5 3	25 35	<u>6</u> 7	4	Citadel Communications Corporation; 1,5; 1	Clear Channel Communications; 1,3; 0
Pensacola, FL	123	18				4	Clear Channel Communications; 2,4; 0	Inner City Broadcasting Corporation; 1,4; 0
Flint, MI	125	16	. 4 . 2	22 18	6 6	4	Pamal Broadcasting Ltd.; 0,2; 0 Cumulus Broadcasting Inc; 1,3; 0	:Cumulus Broadcasing Inc; 1,2; 0
FtCollins-Greeley, CO	126	15	2	17	6	4	Clear Channel Communications; 2,3; 0	Regent Communications, Inc; 2,3; 0
Fayeteville, NC	127	25	_2 2	27	6	4	Beasley Broadcast Group; 2,4; 0	Regent Communications, Inc; 0,4; 0 Cumulus Broadcasting Inc; 1,4; 0
Reno, NV	128	28	2	··· 30	7	-4	Citadel Communications Corporation; 1,4; 0	Americom Broadcasting; 1,4; 0
Canon, OH	129	10	2 1 5	11	See Note	3	NextMedia Group; 1,1; 0	Cumulus Broadcasting Inc; 0,1; 0
Saginaw-Bay City-Midland, MI	130	20		25	gee lyône		NextMedia Group; 1,1; 0	
Beaumont-Port Arthur, TX	131	16	. 3	19	6	4	Clear Channel Communications; 1,4; 0	Citadel Communications Corporation; 0,5; 1 Cumulus Broadcasing Inc; 2,3; 0
Shreveport LA	132	25	2	27	6	4	Access.1 Communications; 1,5; 1	Clear Channel Communications; 2,4; 0
Reading, PA	133	5	· -1	6	See Note	3	Clear Channel Communications; 1,1; 0	*WEEU Broadcasing Co; 1,0; 0
Corpus Christi, TX	134	31	5	36	7	4	Clear Channel Communications; 2,4; 0	Malkan Broadcast Association; 1,2; 0
Victor Valley, CA	135	28		28	6	4	Clear Channel Communications; 2,4; 0	KHWYInc; 0,8; 4
Biloxi-Guliport-Pascagoula, MS	136	19	2	† 20 21	6	4	Chase Radio Partners; 0,2; 0	Triad Broadcasing Company; 2,4; 0
Appleton - Oshkosh, Wi	137	17	4	21	6	4	Midwest Communications Incorporated; 0,3; 0	Woodward Communications Incorporated; 2,2; 0
Aflantic City - Cape May, NJ	138	24 1	7	31	- 7		Equity Communications LP; 2,7; 3	Millennium Radio Group; 1,3; 0
Burlington, VT-Plattsburgh, NY	139	30	9.	39	7	4	Clear Channel Communications; 1,4; 0	Hall Communications Inc; 1,2; 0
Trenton, NJ	140 ,	ğ 1	4	13	See Note	3	Nassau Broadcasing Partners LP: 1,2: 0	Morris Broadcasting Company; 1,0; 0
Quad Cifes, IA-IL	141	18	5	23	6		Clear Channel Communications; 2,4; 0	Cumulus Broadcasting Inc; 1,4; 0
Stamford-Norwalk, CT	142	6	4	10	See Note		Cumulus Broadcasing Inc; 0,1; 0	Cox Radio Inc; 2,2; 0
Peoria, IL	143	19	3	22	6	. 4	Triad Broadcasting Company; 2,2; 0	AAA Entertainment; 0,5; 1
Springfield, MO	144	22		27	6	4	Clear Channel Communications; 1,4; 0	Journal Broadcast Group Incorporated; 1,2; 0
Eugene - Springfield, OR	145	2 <u>2</u> 22	5 9 3	y 31	7		Cumulus Broadcasing Inc; 2,4; 0	McKenzle River Broadcasing; 1,2; 0
Ann Arbor, MI	146	7	3	7 10	See Note	3	Clear Channel Communications; 2,2; 0	Whitehall Enterprises Inc: 1.0: 0
Tyler - Longview, TX	147	31	5	736	7	4	Waller Broadcasting Inc; 2,6; 2	Clear Channel Communications; 1,4; 0
Salisbury-Ocean City, MD	148	37	4	41	7	4	Clear Channel Communications; 2,6; 2	Delmarva Broadcasting Company; 2,6; 2
Newburgh-Middlebwn, NY	149	10	4	14	See Note	3	Cumulus Broadcasing Inc; 1,2; 0	Clear Channel Communications; 1,1; 0
Monigomery, AL	150	21	2	23	6	4	Cumulus Broadcasting Inc; 3,4; 1	Clear Channel Communications; 0,3; 0
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Source: BIA - Media Access Pro; Bear, Stearns & Co., Inc.

Note: In these markets, operators are permitted to own up to 5 radio stations or 50% of the stations in the market, whichever is less

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Appendix One: Station Analysis - Proposed C	hange		et:Definition	 Radio Mark 	ets 151-200 ·		, Number of AMs, Number of FM's and Num	ber of Stations That Would Non-Compliant With our
		Al	:All Non-	- Total	Number of	Number of		
'	-	Gommercial	All Molls	re iotai	CA-None	That Can		
		Stations	Collinencal	Stations for Statute/FCC	That Can		Larrant Currer Du Hartet Charel Haf	2nd Larmont Character Hadrat Character of Allicia
Market	! ⊧Rank		(BIA)		be Owned		Largest Owner By Market Share! # of AM/FM Stations! # of Stations Divested	2nd Largest Owner by Market Share! # of AM/FM Stations! # of Stations Divested
market Fayetteville (North West Arkansas)	151	; (BIA) , 20	(AID) 6	26	be Owned	AM/FM	Clear Channel Communications; 2; 2; 0	Cumulus Broadcasting Inc; 2; 5; 1
Hunfington-Ashland	152	Accepted the second street, and	6	+ 20	****			the same of the sa
Rackford			CONTRACT VALUE OF THE PARTY OF		. 6	4	Clear Channel Communications; 4, 5; 3	KenMar Inc; 2; 2; 0
Macon	153 154	. 11 25	. 4	. 15 28	. 6	4	Cumulus Broadcasing Inc; 1, 3; 0 Clear Channel Communications; 2, 5; 1	RadioWorks Inc; 1, 3; 0
Killeen-Temple, TX	155	10	3	13	See Note	• .4	Cumulus Broadcasting Inc; 1, 4; 1	Cumulus Broadcasting Inc; 3, 5; 2 Clear Channel Communications; 0, 2; 0
Flagstaff-Prescott, AZ	156		. ,	. 39	7	4	Guyann Corporation; 1, 2; 0	Hatey, W. Grant 2, 2; 0
Evansville	157	¹ 20	4	24	6	4	Regent Communications, Inc; 1, 6; 2	South Central Communications Corporation; 1, 4; 0
Savannah	158	21	. 5	26	6	4	Cumulus Broadcasting Inc. 2, 5: 1	Clear Channel Communications: 2. 4: 0
Ufica-Rome	159	23	7	30	' 7	4	Regent Communications, Inc; 2, 3; 0	Clear Channel Communications; 4, 5; 2
Asheville	160	· 14	8	22	. 6	· 4	Clear Channel Communications; 3, 3; 0	Liberty Productions; 0, 1; 0
Tallahassee	^{-†} 161	, 20	4	24	. 6	• 4	Cumulus Broadcasting Inc: 1, 4: 0	Clear Channel Communications; 1, 4; 0
Palm Springs	162	_20 _21	0	22 24 21	. 6	, ä	MCC Radio LLC; 4, 3; 1	News-Press & Gazette Company; 1,1; 0
Poughkeepsle, NY	163	19	. 2	<u> </u>	6	4	Clear Channel Communications; 2, 6; 2	Cumulus Broadcasing Inc; 1, 4; 0
Erie	164	14	5	19	6	. 4	NextMedia Group; 2, 4; 0	Regent Communications, Inc; 1, 3; 0
Portland, ME	165	23	. 5	28	. 6	4	Saga Communications Incorporated; 3, 3; 0	Citadel Communications Corporation, 0, 6; 2
Fredericksburg	166		1	11	See Note	, 3 .	Free Lance-Star; 1, 3; 0	Mid Atlantic Network; 1, 1; 0
Myrte Beach, SC	167	26	. 3	29	. 6	4	Qantum Communications Inc; 0, 3; 0	NextMedia Group; 1, 4; 0
Wausau-Stevens Point, W. (Central W.)	168	19	7	26	6	. 4	Midwest Communications Incorporated; 2, 4; 0	NewRadio Group, 1; 3; 0
Hagersbwn-Chambersburg-Waynesboro, MD-PA		. 16	. 2	18	6	4.	Dame Broadcasting, LLC; 2, 3; 0	VerStandig Broadcasting; 2, 3; 0
San Luis Obispo, CA	170	. 22	5	27	6	. 4	American General Media; 0, 3; 0	Clear Channel Communications; 1, 3; 0
, South Bend New Bedford-Fall River, MA	· 171	21 6	. 3	24 8	. 6 	. 4	Artistic Media Pariners Inc; 3. 3; 0	Federated Media; 2, 3; 0
New London, CT	172	, b , 11	2	13	See Note See Note	. 3	Citadel Communications Corporation; 1, 1; 0 Citadel Communications Corporation; 1, 3; 0	Dinis, Edmund; 0, 1; 0 Hall Communications Inc; 1, 3; 0
Ft Smith, AR	174	23	; - 2	25	966 14018	4	Clear Channel Communications; 2, 3; 0	Cumulus Broadcasing Inc; 1, 3; 0
Anchorage	175	25	, <u>2</u> 5	30	7	• 🔭 •	'MCC Radio LLC; 2, 4; 0	Clear Channel Communications; 2, 4; 0
Lincoln	176	12	• - 4	16	6	Ā	Clear Channel Communications; 0, 4; 0	Triad Broadcasing Company; 1, 3; 0
Charleston, WV	177	17	. 2	19	6	: 4	West Virginia Radio; 3, 4; 1	Nininger Stations; 2, 3; 0
Wilmington, NC	178		. 3	22	6	4	Cumulus Broadcasing Inc; 1, 4; 0	Sea-Comm Inc; 0, 3; 0
Blinghamton	179	17	. 5	22	Ġ	• 4	Citadel Communications Corporation: 2, 3; 0	Clear Channel Communications; 2, 4; 0
Lubbock	180	20	4	24	6 .	4	Clear Channel Communications; 2, 4; 0	NextMedia Group; 0, 3; 0
Columbus, GA	181	. 18	3	21	, 6	4	Clear Channel Communications; 3, 5; 2	Davis Broadcasting Inc; 2, 3; 0
Kalamazoo	182	14	4	18	6	4	Cumulus Broadcasting Inc; 1, 2; 0	Fairfield Broadcasing Co; 3, 1; 0
Cape Cod, MA	183	12	. 7	. ī9	. 6	4	Qantum Communications Inc; 0, 3; 0	Sandab Communications LP; 0, 2; 0
Johnstown	184	20	3	23	6	. 4	Forever Broadcasting Incorporated; 2, 3; 0	Dame Broadcasting, LLC; 1, 3; 0
Tupelo, MS	. 185	. 26	. 4	. 30	7	4	Clear Channel Communications; 2, 4; 0	San-Dow Broadcasing Inc; 1, 2; 0
Manchester	186	17	. 6_	23	6	. 4 .	Saga Communications Incorporated; 1, 2; 0	Clear Channel Communications; 1, 1; 0
Green Bay	187	. 12	4	16	6	4	Midwest Communications Incorporated; 2; 2; 0	Cumulus Broadcasting Inc; 1, 4; 0
Odessa-Midland, TX	188	23 16	· 5	_ 28	6	. 4	Cumulus Broadcasting Inc; 2, 5; 1	Clear Channel Communications; 1, 4; 0
Merced, CA	189		3 .	19	. 6	. 4	Mapleton Communications LLC; 3, 4; 0	Buckley Broadcasting Corporation; 0, 2; 0
Topeka	190		2	15	6	. 4	Cumulus Broadcasing Inc; 2, 4; 0	MCC Radio LLC; 1, 1; 0
Dofnan, AL	191	24 34	5	29 41	6	, 4	Guif South Communications Inc; 0, 3; 0	WOOF Inc; 1, 1; 0
Traverse City-Petoskey, MI	192	21		. 41 . 28	6	; · 4	Midwestern Broadcasting Company; 0, 3; 0 Cumulus Broadcasting Inc; 2, 4; 0	Northern Broadcasting; 0, 6; 2 Clear Channel Communications; 1, 4; 0
Amarillo, TX , Waco, TX	193	13		28	See Note	3	Clear Channel Communications; 1, 3; 0	Chase Radio Partners; 0, 1; 0
Chico, CA	194	17	· ¦	21	ORG NOB	• - 3 -	Regent Communications, Inc; 0, 4; 0	Results Radio LLC; 0, 6; 2
Morgantown-Clarksburg-Fairmont, W	195	4 <u>"</u> 22"	· · · · · · · · · · · · · · · · · · ·	27	<u>E</u>	4 A	West Virginia Radio; 1, 4; 0	Descendants Trust 0, 1; 0
Danbury, CT	197	17 + - 23 7	· - 1	11 ا	See Note	3	Berkshire Broadcasting Corporation; 21; 0	Cumulus Broadcasting Inc; 2, 2; 0
Yakima, WA	198	20	7	27	6	. J	Clear Channel Communications; 2, 4; 0	New Northwest Broadcasters; 2, 4; 0
Santa Barbara, CA	: 199	. 15	3	- 21	6	÷	Clear Channel Communications; 3, 4; 1	Cumulus Broadcasing Inc; 0, 3; 0
Terre Haule	200		- 4	24	6	4	Emmis Communications; 0, 2; 0	Crossroads Investments LLC; 2, 3; 0
/	1						1	4 AND
Source: BIA - Media Access Pro; Bear, Stearns &	Co., Inc	j						

Note: In these markets, operators are permitted to own up to 5 radio stations or 50% of the stations in the market, whichever is less

Appendix (wo:, Station/Analysis - Propose	d Chan	ge to Radio N	larket Definit	lon - Radio M			, Number of AMs, Number of FM's and Number	of Stations That Would Non-Compliant With
·		All	All Non-	Total .	Number of	Number of		;
	i i	,		Stations for		That Can		1
		Stations		Statute/FCC			Largest Owner By Market Share/# of AM/FM	2nd Largest Owner by Market Share! # of
Market .	Rank	(BIA)	(BIA)		be Owned		,	
New York, NY - See Note	Rank						Stations/# of Stations Divested	AM/FM Stations/ # of Stations Divested
	1	98	49	` 147	10	θ :	Viacom (Infinity Broadcasting); 3, 3; 0	Clear Channel Communications; 0, 5; 0
os Angeles, CA	<u> 2</u>	74	15	89	, 10	6	Clear Channel Communications; 5, 6; 1	Viacom (Infnity Broadcasting); 1, 5; 0
hicago, IL	3	89	38	127	10	6	Viacom (Infinity Broadcasting); 2, 5; 0	Clear Channel Communications; 1, 5; 0
an Francisco, CA - See Note	4	77	28	105	10	6	Clear Channel Communications; 2, 6; 0	Viacom (Infinity Broadcasting); 3, 4; 0
Pallas - Ft. Worth, TX	5	65	12	77	10	6	Viacom (Infinity Broadcasting); 1, 5; 0	Clear Channel Communications; 1, 5; 0
Philadelphia, PA	6	42	24	66	10	· 6	Viacom (Infinity Broadcasting); 3, 2; 0	Clear Channel Communications; 1, 5; 0
lousbn-Galvesbn, TX	7	55	13	68	10	, 6	Clear Channel Communications; 3, 5; 0	Univision Communications Inc; 2, 6; 0
Vashington, DC - See Note	<u> 8 </u>	52	9	61	<u>;</u> 10	6	Clear Channel Communications; 3, 5; 0	Viacom (Infinity Broadcasting); 1, 4; 0
losion, MA	9	62	27	89	10	6	Viacom (Infinity Broadcasting); 1, 4; 0	Entercom; 2, 2; 0
Deroit, MI	10	43	20	63	10	, 6	Viacom (Infinity Broadcasting); 2, 4; 0	Clear Channel Communications; 2, 5; 0
fanta, GA	11	71	12	83	10	6	Cox Radio Inc; 1, 4; 0	Clear Channel Communications; 2, 6; 0
liami-Ft Lauderdale-Hollywood, FL	12	46	9	55	10	<u></u> 6	Clear Channel Communications; 2, 5; 0	Cox Radio Inc; 0, 4; 0
uerto Rico, PR	13	94	. 0	. 94	10	6	Arso Radio Corporation; 8, 6; 4	Spanish Broadcasting System; 0, 11; 5
eatfe-Tacoma, WA	14	55	17	72	10	6	Enlercom; 3, 5; 0	Viacom (Infinity Broadcasting); 1, 4; 0
hoenix, AZ	15	46	6	. 52	8	5	Clear Channel Communications; 3, 5; 0	Viacom (Infinity Broadcasting); 0, 3; 0
/linneapolis - St. Paul, MN	16	44	12	56	10	6	Clear Channel Communications; 2, 5; 0	Viacom (Infnity Broadcasting); 2, 2; 0
San Diego, CA	17	45	3	48	. 8	5	Clear Channel Communications; 2, 6; 1	Midwest TV Incorporated; 1, 1; 0
lassau-Suffolk, NY	18	26	12		·	4	Cox Radio Inc; 0, 3; 0	Clear Channel Communications; 1, 1; 0
alimore, MD	: 19	31	5	36	7	4	Viacom (Infinity Broadcasting); 3, 4; 0	Radio One Incorporated; 2, 2; 0
t Louis, MO	20	52	17	69	10	. 6	Viacom (Infinity Broadcasting); 1, 2; 0	Clear Channel Communications; 1, 5; 0
ampa-St Petersburg-Clearwater, FL	21	42	6	48	. 8	. 5	Clear Channel Communications; 3, 5; 0	Viacom (Infinity Broadcasting); 1, 5; 1
enver - Boulder, CO	22	41	9	50	8	5	Clear Channel Communications; 3, 5; 0	Jefferson-Pilot Communications; 2, 3; 0
itsburgh, PA	23	52		64	10	6	Clear Channel Communications; 1, 5; 0	Viacom (Infinity Broadcasting); 1, 3; 0
Porfand, OR	24	44	11	55	10	6	Viacom (Infinity Broadcasting); 1, 5; 0	Entercom; 3, 4; 0
leveland, OH	25	30	10	40	8	5	Clear Channel Communications; 1, 5; 0	Viacom (Infinity Broadcasting); 0, 4; 0
Cincinnal, OH	. 26	33	12	45	. 8	5	Clear Channel Communications; 4, 4; 1	Viacom (Infnity Broadcasting); 0, 4; 0
Sacramento, CA	27	38	11	49	8	5	Entercom; 1, 5; 0	Viacom (Infnity Broadcasting); 1, 5; 0
Riverside-San Bernardino, CA	28	27	13	40	8	5	Viacom (Infinity Broadcasting); 0, 2; 0	Anaheim Broadcasting Corp; 0, 2; 0
(ansas City, MO-KS	29	38	6	44	. 8	- 5	Entercom; 4, 5; 1	Viacom (Infinity Broadcasting); 0, 4; 0
San Jose, CA	30	15	7	22	6	4	Viacom (Infinity Broadcasting); 0, 2; 0	Entravision Communications Company LLC; 2, 1
San Antonio, TX	31	43	7	50	8	5	Cox Radio Inc; 2, 5; 0	Clear Channel Communications; 2, 4; 0
Salt Lake City - Ogden, UT	32	48	12	60	10	. 6	Bonneville International Corporation; 2, 3; 0	Clear Channel Communications; 2, 5; 0
/liwaukee - Racine, Wi	33	34	10	44	8	5	Clear Channel Communications; 2, 4; 0	Saga Communications Incorporated; 1, 4; 0
rovidence-Warwick-Pawtucket, RI -See Note	34	35	12	47	8	5	Citadel Communications Corporation; 2, 6; 1	Clear Channel Communications; 3, 1; 0
columbus, OH	35	34	9	43	8	5	Clear Channel Communications; 3, 4; 0	Saga Communications Incorporated; 0, 2; 0
liddlesex-Somerset-Union, NJ	36	6	3	9	See Note	3	Millennium Radio Group; 0, 1; 0	Greater Media Inc; 2, 1; 0
harlotte-Gastonia-Rock Hill, NC	37	41	7 _	48	8	5	Viacom (Infinity Broadcasting); 2, 5; 0	Clear Channel Communications; 0, 5; 0
orlando, FL	38	34	5	39	7	4	Clear Channel Communications; 2, 5; 1	Cox Radio Inc; 1, 5; 1
as Vegas, NV	39	34	. 4	38	7	4	Viacom (Infinity Broadcasting); 2, 4; 0	Clear Channel Communications; 0, 4; 0
lorfolk-Virginia Beach-Newport News, VA	40	37	9	46	88	5	Entercom; 0, 4; 0	Barnstable Broadcasting Incorporated; 2, 4;0
ndianapolis, IN	41	29	10	, 39	7	4	Clear Channel Communications; 1, 2; 0	Emmis Communications; 1, 3; 0
ustn, TX	42	31		40	' 8	5	Clear Channel Communications; 1, 5; 0	Emmis Communications; 1, 5; 0
reensboro-Winston Salem-High Point, NC	43	40	11	51	8	5	Clear Channel Communications; 0, 4; 0	Entercom; 2, 4; 0
ew Orleans, LA	44	35	5	40	8	5	Entercom; 2, 4; 0	Clear Channel Communications; 2, 5; 0
ashville, TN	45	48	14	62	10	6	Clear Channel Communications; 1, 4; 0	Cumulus Broadcasting Inc; 0, 5; 0
laleigh - Durham, NC	46	39	7	46	8	5	Clear Channel Communications; 1, 4; 0	Curtis Media Group; 7, 7; 6
Vest Palm Beach-Boca Raton, FL	47	27	4	31	7	4	Viacom (Infinity Broadcasting); 0, 5; 1	Clear Channel Communications; 2, 6; 2
Memphis, TN	48	41	11	52 37	8	5	Clear Channel Communications; 2, 4; 0	Barnstable Broadcasting Incorporated; 0, 4; 0
lartford-New Britain-Middletown, CT	49	25	12		7	4	Viacom (Infinity Broadcasting); 1, 3; 0	Clear Channel Communications; 1. 4; 0
lacksonville, FL	50	36	9	45	8	5	Cox Radio Inc; 1, 4; 0	Clear Channel Communications; 1, 6; 1
Source: BIA - Media Access Pro; Bear, Stearn	s & Co	Inc.						1

Note: In these markets, operators are permitted to own up to 5 radio stations or 50% of the stations in the market, whichever is less Note: New York, San Francisco, Washington, D.C and Providence contain embedded markets

	1	Ali :	All Non-					
	ı				Number of			•
	- 1		Commencal	Stations for	Stations	That Can		0 - 1.4 1.0 b - 1.4 1.4 1.4 1.4 1.4
	(Stations	Stations	Statute/FCC	That Gan	be Owned (Largest Owner By Market Share/# of AM/FM	2nd Largest Owner by Market Share! # of
	Rank	(AIB)	(A1B)	Purposes	be Owned	AMIFM '	Stations # of Stations Divested	AMIFM Stational # of Stationa Divested
uffalo-Niagara Falls, NY	51	26	5	31	7	4	Viacom (Infinity Broadcasting); 1, 4; 0	Entercom; 4, 2; 0
lonmouth-Ocean, NJ	52	13	9	22	6	4	Millennium Radio Group; 2, 3; 0	Greater Media Inc; 0, 2; 0
klahoma City, OK	53	31	7 "	38	. <u>6</u> 7	4	Citadel Communications Corporation; 2, 5; 1	Clear Channel Communications; 2, 4; 0
ochester, NY	54	36	15	51	8	5	Viacom (Infinity Broadcasting); 0, 4; 0	Clear Channel Communications; 2, 5; 0
puisville, KY	55	37	6		8	5	Clear Channel Communications; 4, 6; 2	Cox Radio Inc; 0, 4; 0
ichmond, VA	56	31	6	37	7	4	Clear Channel Communications; 2, 4; 0	Cox Radio Inc; 0, 4; 0
irmingham, AL	57	39	. 7	46	. 8	5	Cox Radio Inc; 2, 5; 0	Citadel Communications Corporation; 2, 3; 0
ayton, OH	58	20	11	39	7	4	Clear Channel Communications; 2, 6; 2	Cox Radio Inc; 1, 3; 0
reenville-Spartanburg, SC	59	39	† - ''	46	8	5	Clear Channel Communications; 2, 4; 0	Entercom; 3, 4; 0
esichesier, NY	60	7	<u>.</u>	11	See Note	3	Pamal Broadcasting Ltd.; 0, 2; 0	Cumulus Broadcasting Inc; 1, 2; 0
onolulu, HI	61	33	. 4	37	7	4	Clear Channel Communications: 3, 4: 0	Cox Radio Inc. 0. 4: 0
ucson, AZ	62	28	. 5	33	7	4	Clear Channel Communications; 3, 4; 0	Journal Broadcast Group Incorporated; 1, 3; 0
cAllen-Brownsville-Harlingen, TX	63	26	6	. 33	· 7	4		
bany-Schenectady-Troy, NY	64	45	10		10	1	Entravision Communications Company LLC; 0, 4; 0	Clear Channel Communications; 0, 2; 0
ulsa, OK	65	34		55		6	Clear Channel Communications; 2, 5; 0	Pamal Broadcasting Ltd.; 2, 6; 0
			. 3	. 37	. 7	4	Cox Radio Inc; 1, 4; 0	Clear Channel Communications; 2, 4; 0
rand Rapids, Mi	66	28	11	39	7	4	Clear Channel Communications; 2, 5; 1	Regent Communications, Inc; 1, 4; 0
t Myers-Naples-Marco Island, FL	67	33	6	39	7	4	Beasley Broadcast Group; 1, 4; 0	Clear Channel Communications; 2, 5; 1
resno, CA	68	41 39	8	49	8	5	Viacom (Infinity Broadcasting); 2, 5; 0	Clear Channel Communications; 2, 6; 1
fikes Barre - Scranton, PA	69	39	¦11	. 50	8	5	Entercom; 3, 6; 1	Citadel Communications Corporation; 4, 7
leniown - Bethlehem, PA	70	17	7	24	6	1 4	Clear Channel Communications; 2, 2; 0	.Citadel Communications Corporation; 0, 2; 0
buquerque, NM	71	38	6	44	, 8	5	Citadel Communications Corporation; 3, 5; 0	Clear Channel Communications; 2, 7; 2
noxville, TN	72	39	7	46	8	5	Citade! Communications Corporation; 1, 3; 0	South Central Communications Corporation; 1,
kron, OH	73	9	4	13	See Note	3	Rubber City Radio Group Incorporated; 1, 2; 0	Media-Com Inc; 1, 1; 0
maha - Council Bluffs, NE-IA	74	23	7	30	7	4	Journal Broadcast Group Incorporated: 3, 5; 1	Clear Channel Communications; 1, 3; 0
onterey-Salinas-Santa Cruz, CA	75	35	9	44	8	5	Clear Channel Communications: 2, 4: 0	Mapleton Communications LLC: 0, 6: 1
flmington, DE	76	13	5	18	6	4	Delmarva Broadcasting Company; 1,2; 0	NextMedia Group; 0,1; 0
arasota - Bradenton, FL	77	13	4	17	• 6	4	Clear Channel Communications; 2,5; 1	WGUL FM Inc; 1,0; 0
Paso, TX	78	33	3	• 00	7	4	Clear Channel Communications; 2.4: 0	Regent Communications, Inc; 1,2; 0
arrisburg-Lebanon-Carlisle, PA	79	24	7	31	7	4	Clear Channel Communications; 3,3; 0	Cumulus Broadcasing Inc: 1.3: 0
yracuse, NY	80	31	10	41		5	Clear Channel Communications; 2, 5; 0	Citadel Communications Corporation; 1, 3; 0
pringfield, MA	81	19	11	30	7	4	Clear Channel Communications; 2, 3, 6	Saga Communications Incorporated; 2,2; 0
oledo, OH	82	27	' B	; 35	. 7	1 4	Clear Channel Communications; 2,4; 0	Cumulus Broadcasting Inc; 2, 6; 2
aton Rouge, LA	83	22	, 5	27	7	4	Clear Channel Communications; 3,3; 0	Citadel Communications Corporation: 2,4: 0
eenville-New Bern-Jacksonville, NC	84	41	7	: 48	; <i>/</i>	5	Beasley Broadcast Group; 1,5; 0	
				,				NextMedia Group; 3,7; 2
te Rock, AR	85	37	6	43	8	5	Citadel Communications Corporation; 3, 7; 2	Clear Channel Communications; 0, 5; 0
ainesville - Ocala, FL	. 86	31	. 7	38	7	4	Dix Communications; 1,4; 0Ent	ercom; 0,2; 0
akersfield, CA	87	32	5	37	7	4_	American General Media; 2,2; 0	Clear Channel Communications; 2,4; 0
ockton, CA	88	9	2	11	See Note	. 3	Citadel Communications Corporation; 0,2; 0	Clear Channel Communications; 1,1; 0
narlesbn, SC	89	28	4	32	, 7	4	Citadel Communications Corporation; 3,5; 1	Clear Channel Communications; 1,4; 0
olumbia, SC	90	23	4	. 27	7	4	Clear Channel Communications; 2,4; 0	Citadel Communications Corporation; 1,3; 0
es Moines, IA	91	25	8	33	7	4	Clear Channel Communications; 3,4; 0	Saga Communications Incorporated; 2,4; 0
ookane, WA	92	28	7	35	7	1 4	Clear Channel Communications; 2,4; 0	Citadel Communications Corporation; 3,4; 0
obile, AL	93	26	2	28	7	4	Clear Channel Communications; 1,4; 0	Cumulus Broadcasing Inc; 2,4; 0
y tona Beach, FL	94	11	5	16	6	4	Black Crow Broadcasting; 2,3; 0	Renda Broadcasting Corporation; 0,1; 0
chita, KS	95	26	, '6 [~]	32	, Ž.	4	Journal Broadcast Group Incorporated; 1,5; 1	Clear Channel Communications; 0,4; 0
olorado Springs, CO	96	22	4	26	7	4	Citadel Communications Corporation; 2,3; 0	Clear Channel Communications: 0.4: 0
adison, W	97	29	7	36	7	4	Clear Channel Communications; 2,4; 0	Mid-West Family Broadcast Group; 3,4; 0
keland-Winter Haven, FL	98	11	4	15	6	4	Hall Communications Inc; 2,2; 0	GB Enterprises Communications Corporation; 1
elbourne-Titusville-Cocoa, FL	99	14	5	19	6	1	Cumulus Broadcasting Inc: 1.2: 0	Clear Channel Communications; 2,2; 0
afavete, LA	100	29	2	31	7 7	- -	Regent Communications, Inc; 2,5; 1	Citadel Communications Corporation; 3,5;
ource: BIA - Média Access Pro; Bear, S				31	 '	 '	inegent communications, mc; 2,0, 1	Grades Constitutionations Corporation; 3,5;

Appoint in the Change Allander - 110	1	ango to madi	, mantice Don	intion - ttudio	majnoto re	Number of	npany, Number of AMs, Number of FM's and N	The state of the s
		All	Ali:Non-	Total	Number of			i
	:	Commercial	Commerical	Stations for	Stations	That Can		
	. 1	Stations	Stallane	Statute/FCC	That Can	be Owned	Largest Owner By Market Share/ # of AM/FM	2nd Largest Owner by Market Share/# of
				1			•	
Market	Rank	(BIA)		Purposes	pe Owned	AMIFM '	Stational # of Stationa Divested	AMIFM Stational # of Stationa Divested
Johnson City-Kingsport-Bristol, TN-VA	101	34	6	40	8	5	Nininger Stations; 1, 4; 0	Citadel Communications Corporation; 3, 2; 0
Lexington-Fayette, KY	102	31	4 .	35	7	4 -	Clear Channel Communications; 2,5; 1	Cumulus Broadcasting Inc; 1,4; 0
Ft Wayne, IN	103	. 26	. 6	32			Federated Media; 2,4; 0	Sarkes Tarzian Inc; 0,2; 0
Visalia-Tulare-Hanford, CA	104	14	. 3	; 1/	6	4	Buckley Broadcasting Corporation; 0,2; 0	Westcoast Broadcasing Inc; 1,2; 0
Chattanooga, TN	105	30	5	35	7	. 4	Clear Channel Communications; 1,5; 1	Citadel Communications Corporation; 1,3; 0
York, PA	106	11	3	14	See Note	3	Susquehanna Radio Corporation; 1,2; 0	Times & News Publishing; 1,1; 0
Santa Rosa, CA	107	15	3	18	6	4	Maverick Media; 1,3; 0	Redwood Empire Stereogasters: 0.2: 0
New Haven, CŢ	108	7	4	11	See Note	3	Cox Radio Inc; 0,1; 0	Clear Channel Communications; 2,1; 0
Augusta, GA	109	30	4 .	34	7	4	Beasley Broadcast Group; 3,6; 2	Clear Channel Communications; 2,5; 1
Roanoke-Lynchburg, VA	110	36	6	42	8	5	Clear Channel Communications; 2, 7; 2	Mel Wheeler, Inc; 2, 4; 0
Ft Pierce-Strart-Vero Beach, FL	. 111	¹ 14	4	18	6	4	Treasure and Space Coast Radio; 1,3; 0	Clear Channel Communications; 2,3; 0
Youngstown - Warren, OH	, 112	. 23	3	. 26	7	4	Cumulus Broadcasting Inc; 3, 5; 1	Clear Channel Communications; 2, 5; 1
Morristown, NJ	113	4	2	6	See Note	3	Greater Media Inc; 1,1; 0	Chladek, James; 1,0; 0
Worcester, MA	114	11	8	19	6	4	Clear Channel Communications; 1,1; 0	Citadel Communications Corporation; 0,3; 0
Lancaster, PA	115	8	5	13	See Note	3	Regent Communications, Inc; 0,1; 0	Clear Channel Communications; 1,1; 0
Portsmouth-Dover-Rochester, NH	116	16	3	19	6	4	Clear Channel Communications; 3, 4; 1	Citadel Communications Corporation; 0,4; 0
Bridgeport, CT	117	6	4	" 10	See Note	3	Cox Radio Inc; 0,1; 0	Cumulus Broadcasting Inc; 1,0; 0
Huntsville, AL	118	28	4	7 32	7	4	Clear Channel Communications; 2,4; 0	BCA Media LLC; 1,2; 0
Oxnard - Ventura, CA	119	15	4	r 19	6	4	Point Broadcasting Company; 3,3; 0	Cumulus Broadcasing Inc; 1,2; 0
Lansing-EastLansing, MI	120	· 17	7	24	6	4	Citadel Communications Corporation; 2,4; 0	Rubber City Radio Group Incorporated: 0.4: 0
Boise, ID	121	27	4	31	7	. 4	Clear Channel Communications; 2.4; 0	Citadel Communications Corporation; 2.4; 0
Modesto, CA	122	20	5	25	7	4	Citadel Communications Corporation; 1, 5; 1	Clear Channel Communications: 1.3: 0
Jackson, MS	123	32	3	. 35	7	4	Clear Channel Communications: 2.4: 0	Inner City Broadcasing Corporation; 1,4; 0
Pensacola, FL	124	18	4	22	6	4	Pamal Broadcasting Ltd.; 0,2; 0	Cumulus Broadcasting Inc; 1,2; 0
Flint MI	125	16	2	18	6	÷ 4	Cumulus Broadcasing Inc; 1,3; 0	Regent Communications, Inc; 2,3; 0
Ft Collins-Greeley, CO	126	15	<u>-</u> 2	17	6	. 4	Clear Channel Communications; 2,3; 0	Regent Communications, Inc; 0,4; 0
Fayetieville, NC	127	25	2	27	7	4	Beasley Broadcast Group: 2, 4; 0	Cumulus Broadcasting Inc: 1, 4: 0
Reno, NV	128	28	2	30	7	4	Citadel Communications Corporation; 1.4; 0	Americom Broadcasting; 2.4; 0
Canton, OH	129	10	1	11	See Note	3	NextMedia Group; 1,1; 0	Cumulus Broadcasing Inc; 0,1; 0
Saginaw-Bay City-Midland, MI	130	20	5	25	7	. 4	NextMedia Group; 1, 1; 0	Citadel Communications Corporation; 0, 5;
Beaumont-Port Arthur, TX	131	16	3	19	6	. 4	Clear Channel Communications; 1,4; 0	Cumulus Broadcasting Inc: 2.3: 0
Shreveport LA	132	25	2	27	7		Access.1 Communications; 1, 5; 1	Clear Channel Communications; 2, 4; 0
Reading, PA	133	5	1	6	See Note	3	Clear Channel Communications; 1, 5, 1	WEEU Broadcasting Co; 1,0; 0
Corpus Christi, TX	134	31	<u>;</u>	₹. 36	7	. 4	Clear Channel Communications; 2,4; 0	Malkan Broadcast Association; 1,2; 0
Victor Valley, CA	: 135	28	0	28	7	4	Clear Channel Communications; 2, 4; 0	KHWY1nc; 0. 8: 4
Biloxi-Gulfport-Pascagoula, MS	136	19	2	21	6	4	Chase Radio Partners; 0,2; 0	Triad Broadcasting Company; 2,4; 0
Appleton - Oshkosh, WI	137	17	4	21	6	. 4	Midwest Communications Incorporated; 0,3; 0	Woodward Communications Incorporated; 2,2; 0
Atlantic City - Cape May, NJ	138	24	. 7	y 31	7 -			
Burlington, VT-Plattsburgh, NY	139	30		ب- 39	<u>'</u>	4 4	Equity Communications LP; 2,7; 3 Clear Channel Communications; 1.4; 0	Millennium Radio Group; 1,3; 0
Trenton, NJ	140	9		y" 13	One Nair.	3		Hall Communications Inc; 1,2; 0
Quad Cities, IA-IL					See Note		Nassau Broadcasting Partners LP; 1,2; 0	Morris Broadcasting Company; 1,0; 0
	141	18	5	23	l "	4	Clear Channel Communications; 2,4; 0	Cumulus Broadcasting Inc; 1,4; 0
Stamford-Norwalk, CT	142	6	4	10	See Note	3	Cumulus Broadcasing Inc; 0,1; 0	Cox Radio Inc; 2,2; 0
Peoria, IL	143	19	3	22	6	4	Triad Broadcasting Company; 2,2; 0	AAA Entertainment; 0,5; 1
Springfield, MO	144	22	5	27	7	4	Clear Channel Communications; 1, 4; 0	Journal Broadcast Group Incorporated; 1, 2; 0
Eugene - Springfield, OR	145	22	9	31	<u> </u>	4	Cumulus Broadcasting Inc; 2,4; 0	McKenzie River Broadcasing; 1,2; 0
Ann Arbor, MI	146	7	3	10	See Note	3	Clear Channel Communications; 2,2; 0	Whitehall Enterprises Inc; 1,0; 0
Tyler - Longview, TX	147	31	5	, 36	7	4	Waller Broadcasting Inc; 2,6; 2	Clear Channel Communications; 1,4; 0
Salisbury-Ocean City, MD	148	37	4	41	8	5	Clear Channel Communications; 2, 6; 1	Delmarva Broadcasting Company; 2, 6; 1
Newburgh-Middlehwn, NY	149	10	4	14	See Note	3	Cumulus Broadcasting Inc; 1,2; 0	Clear Channel Communications; 1,1; 0
Monigomery, AL	150	21	2	23	6	4	Cumulus Broadcasting Inc; 3,4; 1	Clear Channel Communications; 0,3; 0
						I		
Source: BIA - Media Access Pro; Bear, Si	earns & Co	o., Inc.						
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Note: In these markets, operators are permitted to own up to 5 radio stations or 50% of the stations in the market, whichever is less

	A11 ·	All blan	Total (Niumbar of	Number of	'	
	All ,	Walder	Ciallana for	Stations.			
,	Commercial	Commenca	Stations for	That Can	, , , , , , , , , , , , , , , , , , , ,	Lament Owner By Harket Charal # of	2nd Largest Owner by Market Share/ # of AM/FN
Dank							Stations/# of Stations Divested
				7			Cumulus Broadcasting Inc; 2; 5; 1
				7		3	
							KenMar Inc, 2; 2; 0
					<u> </u>		RadioWorks Inc; 1, 3; 0
				<u> </u>			Cumulus Broadcasting Inc; 3, 5; 1
							Clear Channel Communications; 0, 2; 0 :Hafley, W. Grant, 2, 2; 0
							South Central Communications Corporation; 1,
				7	<u> </u>		Clear Channel Communications: 2, 4: 0
		7	30	7 7	- 4	Regent Communications, Inc. 2, 3; 0	Clear Channel Communications; 4, 5; 2
160	. 14	• i i "		6	. 4	Clear Channel Communications: 3, 3: 0	Liberty Productions: 0. 1: 0
"161	20	~ 4	24	' 6	• 4		Clear Channel Communications; 1, 4; 0
162	21	0 '	³⁷ 21	• 6	4		News-Press & Gazette Company; 1,1; 0
	19	. 2	21	6	1 4		Cumulus Broadcasing Inc; 1, 4; 0
164	14	, 5	19	6	, 4		Regent Communications, Inc; 1, 3; 0
165		5	28	7	. 4	Saga Communications Incorporated; 3, 3; 0	Citadel Communications Corporation, 0, 6; 2
166	10	1	11	See Note	3	Free Lance-Star; 1, 3; 0	Mid Atlantic Network; 1, 1; 0
167		3	29	7	4	Qantum Communications Inc; 0, 3; 0	NextMedia Group; 1, 4; 0
168	<u> </u>	7		7	4	Midwest Communications Incorporated; 2, 4; 0	NewRadio Group, 1; 3; 0
		2	18	6	4	Dame Broadcasting, LLC; 2, 3; 0	VerStandig Broadcasting; 2, 3; 0
		5	27	7	. 4		Clear Channel Communications; 1, 3; 0
							Federated Media; 2, 3; 0
							Dinis, Edmund; 0, 1; 0
					3		Hall Communications Inc; 1, 3; 0
							Cumulus Broadcasing Inc; 1, 3; 0
		5			٠,		Clear Channel Communications; 2 , 4; 0
							Triad Broadcasting Company; 1, 3; 0
					٠.		Nininger Stations; 2, 3; 0
	19		22		•		Sea-Comm Inc; 0, 3; 0
		. 5	22	•	4.		Clear Channel Communications; 2, 4; 0
		4			. 4		NextMedia Group; 0, 3; 0
					, .		Davis Broadcasting Inc; 2, 3; 0
		. 4			•		Fairfield Broadcasting Co: 3, 1; 0
		· 7				Qantum Communications Inc; 0, 3; 0	Sandab Communications LP; 0, 2; 0
						Forever Broadcasing Incorporated; 2, 3; 0	Dame Broadcasing, LLC; 1, 3; 0
		•		÷	-		San-Dow Broadcasting Inc; 1, 2; 0
				1.1	. '		Clear Channel Communications; 1, 1; 0
							Cumulus Broadcasing Inc; 1, 4; 0
							Clear Channel Communications; 1, 4; 0
							Buckley Broadcasting Corporation; 0, 2; 0 MCC Radio LLC; 1, 1; 0
				7			WOOF Inc; 1, 1; 0
				1 0			Northern Broadcasting; 0, 6; 1
							Clear Channel Communications; 1, 4; 0
	12						Chase Radio Pariners; 0, 1; 0
	17				•	Perent Communications Inc. 0. 4: 0	Results Radio LLC: 0, 6; 0
				7		West Virginia Radio: 1, 4: 0	Descendants Trust 0, 1; 0
	7			<u> </u>			Cumulus Broadcasting Inc; 2, 2; 0
							New Northwest Broadcasters: 2, 4: 0
							Cumulus Broadcasting Inc; 0, 3; 0
		4					Crossroads Investments LLC; 2, 3; 0
		 '		<u>.</u>	****	The second secon	The state of the s
o., Inc	1	, ,	1	!			,
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	Rankk 151 153 154 155 156 157 158 159 160 161 162 163 164 165 166 167 171 172 173 174 175 176 177 178 180 181 182 183 184 185 189 190 191 192 193 194 195 196 197 198	Rank (BIA) 151 20 152 23 153 11 154 25 155 10 156 30 157 20 158 21 159 23 160 14 161 20 162 21 163 19 164 14 165 23 166 10 167 26 168 19 169 16 170 22 171 21 174 23 175 25 177 17 178 19 179 17 180 20 181 18 182 14 183 12 184 20 185 26 186 17 187 12 188 23 189 16 180 13 190 13 190 13 190 13 191 24 192 34 193 21 194 13 195 17 196 23 197 7 198 20 199 15 199 17 196 23 197 7 198 20 199 15 199 15	Commercial Stations	Commercial Stations Stations Stations Stations Stations Stations Statute/FGC Purposes 1551 20	Commercial Stations Stations for Stations Station	All Commercial Commercial Stations Stations Stations Stations Stations Stations Stations Stations Stations That Can December December Can December December Can December Dece	All All Non- Total Number of Stations Station

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XVictor Miller	
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